

**PRE BID MEETING FOR SUPPLY OF AGRO BASED RESIDUE BIOMASS TORREFIED & NON TORREFIED PELLETS (Document No: TENDER/LPGCL/2023-24/T-02)**

**DATED: 11.01.2024 TIME: 12:00 HRS TO 14:00 HRS**

**Bidder Representative Present (Online-Microsoft Teams)**

- 1 M/s Sandhu Fuel Briquette, Kurukshetra (HR)
- 2 M/s Relay Agro & Wood Particle LLP, Ahmedabad (GJ)
- 3 M/s Shubh Trading Coroporation, Kota (RAJ)
- 4 M/s Katariya Agro Pvt. Ltd., Nagpur (MH)
- 5 M/s Shriram Brequetting Pvt. Ltd., Bisani (MP)

**Members present (LPGCL-Noida/Unit)**

- Sh. Ravi Paliwal  
 Sh. Narender Wadhwa  
 Sh. Sushil Kumar Jain  
 Sh. Manoj Mehta  
 Sh. Sanjeev Kumar Singh  
 Sh. Munish Kaushik  
 Sh. Raghvendra Kumar Singh  
 Sh. Praveen Bansal

**Bidder Representative Present (Offline-LPGCL, Noida)**

- 1 M/s Enlive Nature LLP, Indore (MP)
- 2 M/s Bio Trend Energy Pvt. Ltd., New Delhi
- 3 M/s Dalal Sons Pvt. Ltd., Jhajjar (HR)

**PRE- BID QUERIES REPLY - Consolidated**

SR. NO.	CONTENT NO.	SPECIFICATION	CLAUSE NO.	AS PER CLAUSE	CLARIFICATION REQUIRED	LPGCL REPLY
1	16	PAYMENT TERMS	16.1	50% (Fifty percent) of payment of Contract price shall be paid upon the receipt of material and submission of invoice along with all supporting documents at LPGCL site within 15 days and,  balance 50% (Fifty percent) shall be paid on receipt and acceptance of test result.	How many times it will take to receipt and acceptance of test results for rest 50% payment	Generally, quality reports will be generated within 7 days of receipt of the Material and the same will be communicated to Supplier. Balance 50% will be paid within 15 days from the date of acceptance of test result by vendor. In case referee sample goes to 3rd party for testing then the payment will be released within 15 days after receipt of test result
2	3	SCOPE OF SUPPLY	1 & 2	Indicative Qty to be supplied per Day (TPD)	If 100 TPD is to be supplied per day, will it be only 1350 MT in February and March ? It should be more	Tender qty is 1350 MT for each type of bio-mass pellets and supply needs to be started within 7 days from the date of intimation by LPGCL. Entire supply need to be completed within 13-14 days.
3	7	IMPORTANT TIMELINE		15th January 2024: Confirmation of final bid specification and notice for bid submission.	There should be more time gape between confirmation of final bid specification  i.e. on 15.01.2024 and between physical submission of the bid i.e. 18.01.2024, because it is very hard to reach by post within this time limit.	There are no changes in Tender documents, all desired correction are discussed and close during pre-bid meeting . All are requested to submit the bids as per the timeline given in tender (i.e. 18.01.2024)
4	3	SCOPE OF SUPPLY	Technical Data	Bulk Density: Kg/ m3 - Not less than 600  Hard Grove Grindability Index (HGI): Not less than 50 (Applicable on Torrefied pellets only)	HGI & Bulk Density are for torrified pellets and not applicable on non-torrefied pellets.	OK, Noted (Not applicable on non-torrefied pellets.

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SR. NO.	CONTENT NO.	SPECIFICATION	CLAUSE NO.	AS PER CLAUSE	CLARIFICATION REQUIRED	LPGCL REPLY
5	4	MODE OF TRANSPORTATION	a	Unloading shall be in the scope of Supplier at a designated place inside LPGCL plant. Supplier shall unload the material at his own cost and extra charges, if any, shall be borne by supplier. Supplier shall supply and ensure that the Material is loose filled in the dumpers (Trucks with hydraulic based auto unloading system).	Self Unloading Vehicles not possible over 100 kms and hence normal carriage vehicle should be acceptable, power plant should have truck tippers.	Unloading shall be in the scope of supplier. Vendor to make their own arrangements for unloading in case pellets are supplied in trucks.
6					Imported pine biomass pellet acceptable or not	Tender Condition shall prevail, bio mass pellets should be agro based residue as per the guidelines issued by the Govt.
7					Imported Teak biomass pellets acceptable or not	Tender Condition shall prevail, bio mass pellets should be agro based residue as per the guidelines issued by the Govt.
8		MODE OF TRANSPORTATION			Distance ur site to your site is 1150 KM so transportation 3/kg. Possible or not	Evaluation will be done on the landed cost
9		SCOPE OF SUPPLY			Our Biomass pellet gcv is more than 4000. How much rate per 1000 gcv	Price bench marking has been done by MOP for non-torried pellets (Rs. 2.27/1000 kcal), however bidders have to quote on FOR basis. Base price should not be more than benchmark price issued by MOP for non-torried pellets
10	6	QUALIFICATION REQUIREMENT	Technical Requirement	Supplier has done similar job at thermal power stations having supply of 1000 MT of Either Torried or Non Torried Biomass Pellets	We've delivered over 1000 metric tons of Non-Torried Biomass Pellets to both Power and non-Thermal Power companies, including significant supplies to entities like Tata Power and Torrent Powers totaling around 650 metric tons. Are we qualified or eligible based on this supply?	Acceptable, if the credentials of the total qty of 1000 mt are submitted along with bid and If all the parameters (technical specifications) as per tender specifications are met by supplier the same will be considered.
11	3	SCOPE OF SUPPLY	Note Point No.-3	Supplier will be required to provide documents in the form of certificate from state authority from where the agro residues have been sourced as evidence along with monthly bills.	We don't have the provision of specific certification from the state authority as evidence for the agro residue source that you're requesting. Nevertheless, we can furnish invoices from the intermediary who directly procures from farmers and supplies to us. Hopefully, this will meet your requirements.	It is ok for said tender quantity

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12	4	MODE OF TRANSPORTATION	a	Unloading shall be in the scope of Supplier at a designated place inside LPGCL plant. Supplier shall unload the material at his own cost and extra charges, if any, shall be borne by supplier. Supplier shall supply and ensure that the Material is loose filled in the dumpers (Trucks with hydraulic based auto unloading system).	Trucks fitted with hydraulic-based auto-unloading systems are mainly meant for shorter distances, usually under 100 kilometers. They aren't as effective for longer routes. In those cases, the buyer arranges unloading through a contractor on our behalf, billing us directly. This practice is already in place with companies like Nestle. We're open to discussing this further if needed.	Unloading shall be in the scope of supplier. Vendor to make their own arrangements for unloading in case pellets are supplied in trucks.
13	6	QUALIFICATION REQUIREMENT	Minimum requirement of the supplier	Supplier has done similar job at thermal power stations having supply of 1000 MT of Either Torrefied or Non Torrefied Biomass Pellets	We have supplied more than 1000 MT of Biomass Pellets based on agro residues please find the attached purchase order of the same.	Acceptable, if the credentials of the total qty of 1000 mt are submitted along with bid and If all the parameters (technical specifications) as per tender specifications are met by supplier the same will be considered.
14	3	SCOPE OF WORK	Note Point No.-3	Supplier will be required to provide documents in the form of certificate from state authority from where the agro residues have been sourced as evidence along with monthly bills.	We have source raw material from (locations) but we don't have that kind of certification in our territories please suggest alternative of the clause. Raw material sourcing village of Dist.- 1) Ashok Nagar 2) Chanderi 3) Khataura 4) Vijayapura 5) Mahadpur 6) imla etc.	It is ok for said tender quantity.
15	4	MODE OF TRANSPORTATION	a	Unloading shall be in the scope of Supplier at a designated place inside LPGCL plant. Supplier shall unload the material at his own cost and extra charges, if any, shall be borne by supplier. Supplier shall supply and ensure that the Material is loose filled in the dumpers (Trucks with hydraulic based auto unloading system).	We will try to use hydraulic Dumper for unloading but some cases there will be challenges to hire Dumper for transportation but we will unload the truck at plant location with our manual resources. Is this manual unloading will allow at your premises ?	Unloading shall be in the scope of supplier. Vendor to make their own arrangements for unloading in case pellets are supplied in trucks.